## Downline Progress Report – Pack Up the Wellness Incentive

**Background**: Immunotec has launched an incentive for the months of September and October 2021 where Consultants can earn a backpack by producing 10,000 volume points from new Customers or new Consultants in the month that those new Customers/Consultants join Immunotec during the incentive period. The below request outlines a new report desired for upline Consultants to be able to see the progress of their downline Consultants towards earning the backpack.

**Desired field for the Report:**

* Customer card
* ID
* First name
* Last name
* Country
* Rank
* Email
* Phone
* September New Consultant PV = volume bucket 177 for period 69
* September New Customer PV = volume bucket 179 for period 69
* October New Consultant PV = volume bucket 177 for period 70
* October New Customer PV = volume bucket 179 for period 70
* Total = sum of Sept New Consultant and new customer PV + sum of Oct New Consultant and new Customer PV *(summation of previous 4 columns of the report)*

**Output of the Report**

* The above requested data fields should display for Consultant in the downline so long as the Total is >0, no Consultant with a total of 0 (meaning if there is no new consultant or customer PV for either Sept or October periods then that Consultant should not display in the report).
* Consultants should display on the report in descending order with the largest Total Points on top
* Report only needs to be able to be filtered by Total points column only